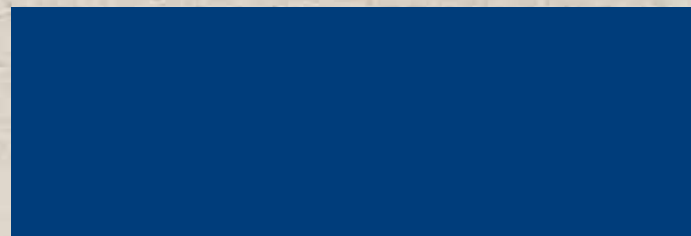


SMALL MEASURES BIG PROGRESSION

雄材伟略，大展宏图

GO builder
GREEN OCEAN



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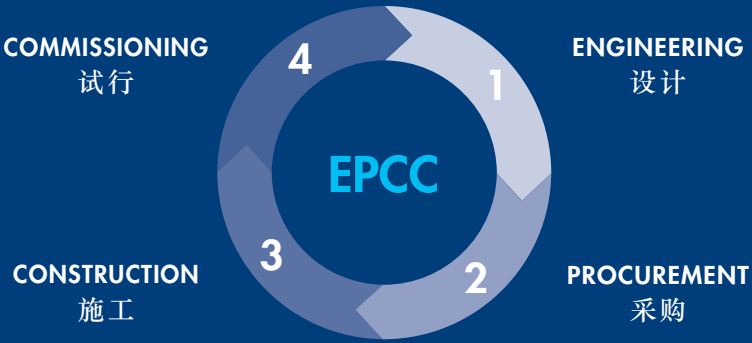
璋利荣誉

WHO WE ARE

BGMC (est.1996) is a G7 construction services company with EPCC capabilities.

我们的简介

章利创立于1996年，是马来西亚领先的建设工程服务公司，拥有马来西亚建筑业发展 (CIDB) 发出的 G7 最高资格认证和工程总承包 (EPCC) 的实力。



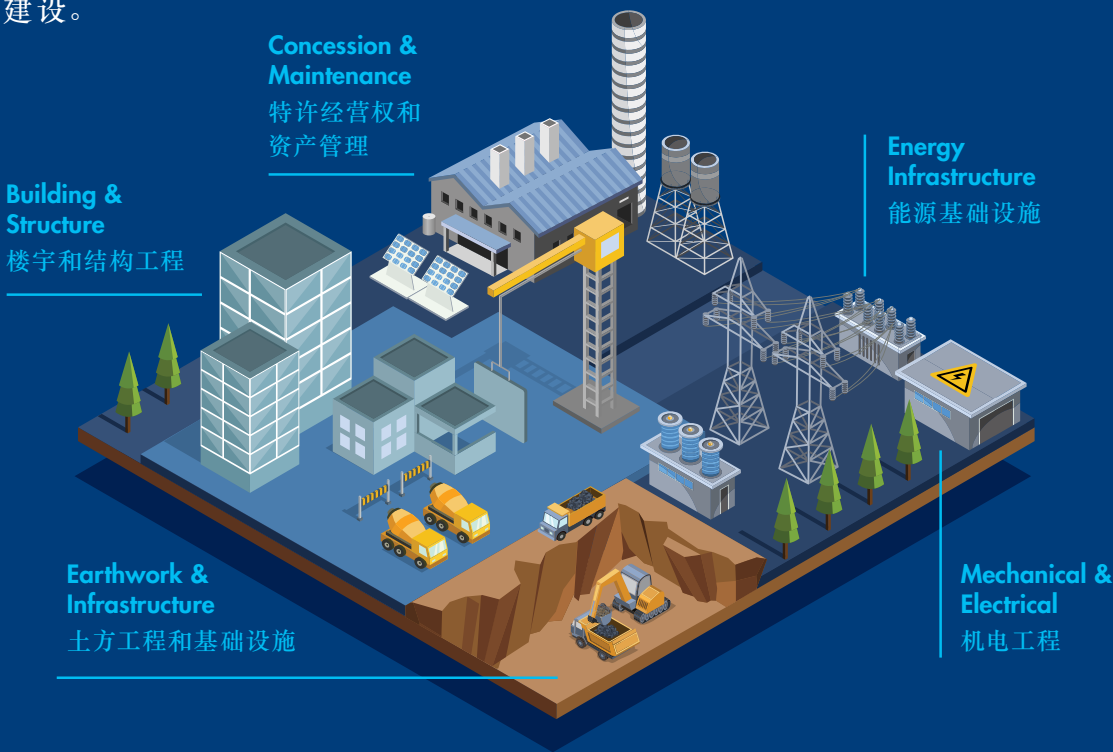
WHAT WE DO

BGMC stands for Building Green, Modern Constructions.

我们的能力

BGMC 寓意绿色及与时俱进的建设。

OUR CORE BUSINESSES
核心业务



SMALL EFFICIENCIES, BIG SYNERGY

Our long-term progress is driven by a suite of operational efficiencies moving in tandem every day to create and sustain value for all stakeholders from our clients to the greater community. The Qube System grows with us - through constant process improvements that keep us moving forward. Today, the Qube System's original six are now eight efficiencies and collectively known as **Qube System 2.0**.

HOW WE BUILD
The BGMC Advantage
运营方式- 璋利优势



整合绩效，成就协同

我们的长期发展是由一系列可操作的绩效所驱动，日复一日地串联在一起去创造和维护所有利益相关者、客户以至整个社会大环境的价值。通过稳定的流程改进，Qube 系统和我们一起成长并让公司向前迈进。时至今日，Qube 系统由原来的 6 个绩效发展成 8 个绩效，我们统称之为 Qube 系统 2.0。

| | |
|----------------|------|
| QUALITY | 保证质量 |
| EFFICIENCY | 讲究效率 |
| SUSTAINABILITY | 永续发展 |



INDUSTRIALIZED BUILDING SYSTEM (IBS)

Generating shorter construction times, less waste and greater resource efficiency with advanced prefabrication systems.

工业化建筑系统 (IBS)

采用先进的定制化生产方式缩短工程时间，减少浪费，并达到更好的资源配置效率。

MATRIX MANAGEMENT SYSTEM

Responding quickly to construction site dynamics and minimizing costly delays with lean, agile project teams.

矩阵管理模式

拥有精益以及灵活的项目团队才能对施工现场的动态作出迅速的反应并施以对策，把代价高昂的延迟交付发生的机率降至最低。

OUR PEOPLE

Developing outstanding leadership, innovation and value creation proficiencies to deliver projects of outstanding quality.

公司团队

培养具备杰出领导能力、创新能力和价值创造能力的优秀团队，才能交付品质卓越的项目。

VALUE ENGINEERING

Achieving and exceeding design-and-build functions at a significantly lower cost to add value to every project.

优化工程

优化项目的设计及建造方式，有效率的利用资源，以较低的造价超标完成项目，从而为每个项目增值。

RAPID PROCUREMENT SYSTEM

Accelerating procurement from days to hours through an automated, paperless online system.

采购系统升级

在线采购系统不仅极大地限度地精简采购流程，而且还能降低成本及环保。

END-TO-END INTEGRATION

Controlling quality throughout the Engineering, Procurement, Construction & Commissioning chain.

端到端的整合

全面监控“设计 - 采购 - 施工 - 试行”每一个环节的产出和质量。

SUSTAINABILITY

Conducting business responsibly in the environments, economies and communities we operate in for the benefit of today's and future generations.

永续发展

承担所开发地区的环境保护、经济发展、社会进步的义务，确保当地社区可永续发展。

GOVERNANCE

Balancing the interests of all stakeholders to operate with accountability, fairness and integrity.

公司治理

维护所有利益相关者的利益平衡，以问责、公平和诚信的原则治理公司。

SOLID VALUES

核心价值观

S O L I D

Solution
Seeking

解决的方案

Organized
Communication

系统的沟通

Lean
Operations

精益的运营

Innovative
Thinking

创新的思维

Determined
Attitude

坚定的态度

MISSION

章利使命

Pursuing sustainable
engineering models to uphold
the standards of a **G.O. builder**.

GREEN OCEAN

追求永续经营的工程模式，
坚持走绿海建设商的发展道路。

VISION

章利愿景

To build 10 iconic structures
in Asia by 2030.

2030 年之前实现在亚洲打造
10 座地标性建筑物的愿景。

SMALL CONSISTENCIES, BIG FUTURE

At the most fundamental level, BGMC stands for **Building Green, Modern Constructions**. This, along with our SOLID values, mission, vision, and philosophy, will always define us as a builder committed to sustainable construction solutions. Cost-effective, resource-efficient modes of construction are integral to our business and bring about big advantages in time, manpower, materials and bottom line management for our clients. These value-driven solutions are made possible through the Qube System of everyday operational efficiencies that form the bedrock of our activities.

BGMC stands for innovation. We believe there are always better ways to build and always something we can improve on. BGMC also stands for being good model citizens. We have an ongoing responsibility to balance the interests of all stakeholders and benefit the environments, economies, and communities in which we operate.

Through our twin pillars of Construction Services and Concession & Maintenance, we build foundations for living. Our future-focused growth will transform landscapes with more Concession & Maintenance projects with renewable energy infrastructure at the forefront. Ultimately, BGMC stands for a sustainable future where our people, clients, and surrounding communities can thrive for generations to come.

**Everyday cost,
time, and resource
efficiencies drive
long-term value
and help us find
faster, better ways
to build.**

持之以恒， 展望未来

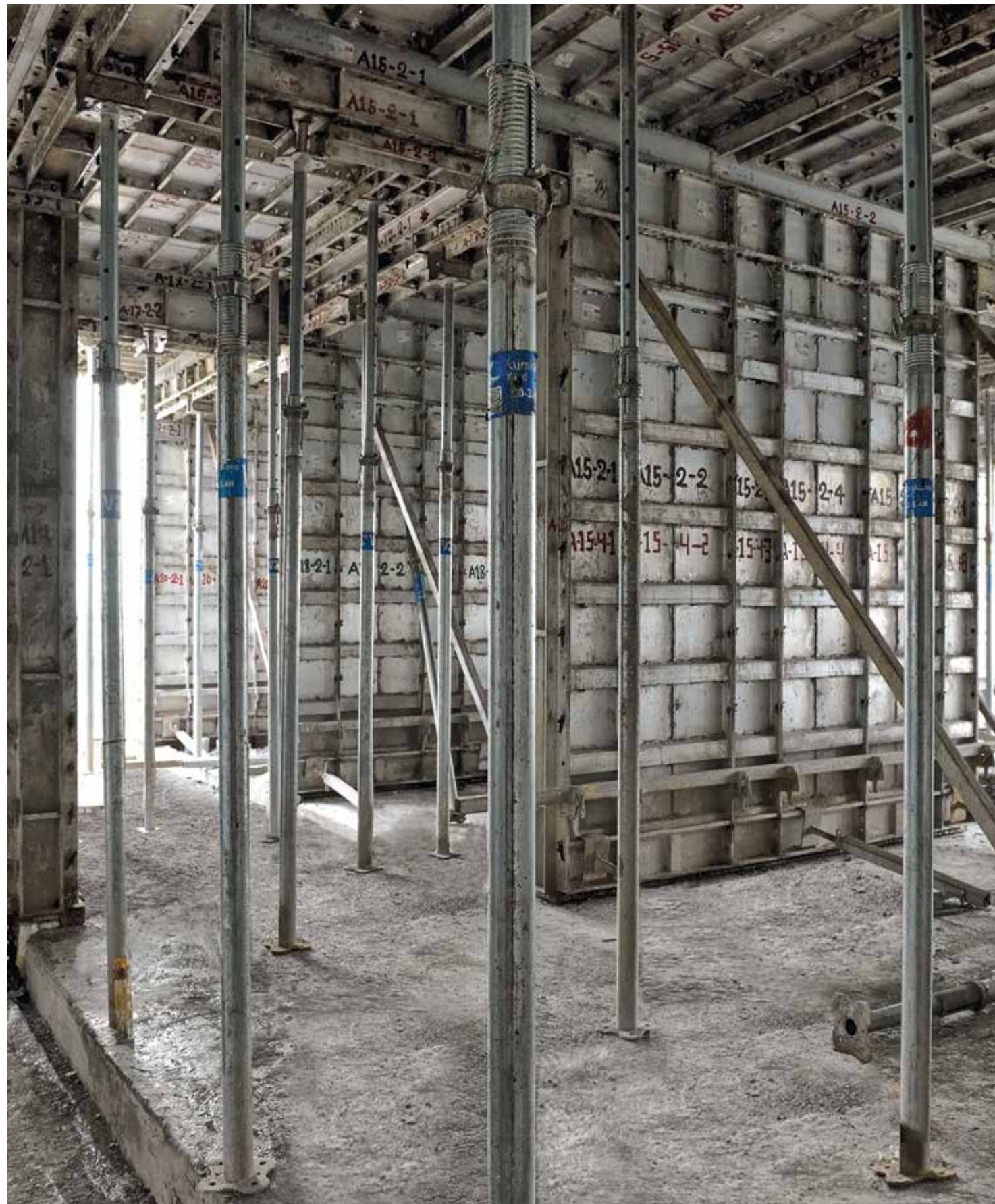
从基础的层面上解释，璋利寓意绿色及与时俱进的建设。秉持着我们坚实的企业价值观、使命、愿景和哲学理念，我们总是把自己定位在致力于发展可持续性建筑方案的建设商。成本效益型和资源效率型的建设模式对我们的业务缺一不可，同时为我们在掌握时间、劳动、原材料成本方面带来极大的优势，并最终惠及我们的客户。而这正是 Qube 系统日复一日地积累可操作绩效的实践与经验所形成的基石，让这些价值驱动的方案成为可能。

璋利亦主张创新。我们相信总会有更好的建设模式，同时也总会有我们能改善的空间。璋利同时还是良好的公民典范。我们有义务持续地去维护所有利益相关者和我们建设地区的环境保护、经济增长、社会进步多方面的利益平衡。

透过我们业务的两大支柱——“建设服务”以及“特许经营权和资产管理”，我们致力于创建人类生活的基础条件。我们未来的增长与发展将更着重于运用可再生能源基础设施把园景转化成更加“可运营”及“可维护”的项目。最后，璋利更是代表了可持续的未来，带领璋利的员工、客户和周围的社区共同实现现在和未来的持续蓬勃发展。

**日常的成本、时间和
资源效率会提升公
司的长期价值，并协
助我们找到更快捷、
更好的建设方法。**





OUR WAY FORWARD, GUIDED BY SOLID VALUES

ORGANIZED COMMUNICATION



We communicate effectively to oil a well-functioning organization.

系统的沟通

我们积极有效地沟通，
共建良好的组织架构。

INNOVATIVE THINKING



We challenge conventions to consistently add value in an ever-changing landscape.

创新的思维

我们挑战常规运作，
在日新月异的市场里
持续地创新，自我增值。

企业发展方向： SOLID 价值观导向

SOLUTION SEEKING

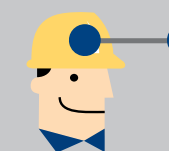


We see obstacles as challenges to overcome rather than setbacks that hinder.

解决的方案

我们视阻力为动力，
勇往直前克服障碍。

LEAN OPERATIONS



We minimize waste of resources to maximize our efficiency.

精益的运营

我们把资源浪费降至最低，
把效率提升至最高。

DETERMINED ATTITUDE



We persevere because that is the first step to success.

坚定的态度

我们不屈不挠，因为
这是迈向成功的第一步。



绿海建设商的思维

RAISE & CREATE

- EFFICIENCY
- INNOVATION

提高效率
改革创新

REDUCE & ELIMINATE

- TIME & COST
- WASTAGE

减少用时与成本
避免浪费

SUSTAIN

- REUSE
- RECOVER

坚持循环利用
提倡再生资源



SMALL DIFFERENCES, BIG CHANGE

At the turn of the 21st century, intensifying competition and uniformity gave rise to a new way of doing business. People know it today as blue ocean thinking. Its premise is simple: why compete in a sea of sameness when one can reinvent oneself to move into uncharted markets? In a blue ocean enterprise, the organization acts on eliminating and reducing factors that do not add value while raising and creating value in areas that do.

What if we could lower building costs while raising the bar for industry standards? What if we could develop more efficient ways to build and reduce construction time? What if we could turn blue ocean thinking into green by making small differences to grow our business sustainably and use the world's finite resources responsibly?

This is BGMC. We continuously pursue better ways of conducting business to stay ahead of the curve as well as build sustainable growth and value that will help us stay grounded to weather any change or challenge.

改往修来， 与日俱进

进入二十一世纪，日趋加剧的市场竞争和标准化要求激发企业发展新的经营模式。蓝海策略是目前市场上口碑载道的战略思维。它的思维核心很简单：当企业可以重新定位进入还没被开发的未知市场时，为什么还要留在原来的领域进行恶性竞争呢？作为一家蓝海企业，公司更着重的是减少和消除达不到增值效果的要素，同时开拓各种具有提高和创造价值的领域。

我们可以在降低建造成本的同时提高行业标准；我们能开创更有效的建设方法同时缩短用时；我们能透过大量的微调让业务永续发展，并负责且有效地使用世界上的有限资源，把蓝海思维升华成为“绿海思维”。

To be a Green Ocean Builder or G.O. Builder is to remodel industry conventions. It is a philosophy which demands constant innovation and improvements towards how we utilize time, energy, manpower and resources while reducing or eliminating wastage wherever we build. Guided by this resolve and our SOLID Values, we are determined to carry out our Mission and realize our Vision for the good of our people, the organization, our stakeholders and communities.

璋利会持续不断地追求更好的经营模式以保持在行业内的领先优势，并实现可持续的增长和价值，这有助于我们站稳脚跟以应对各种各样的变化或挑战。

欲实现成为“绿海建设商”或 G.O. Builder 这个理念，首先是必须重塑行业规则。我们每一个时刻都要创新和改进的理念，无论什么项目都必须掌握对时间、能源、人力和各种资源的有效利用以及减少或消除浪费。在这种决心和企业的“SOLID”核心价值观的引导下，我们坚决履行使命，努力实现我们的愿景，造福我们的团队、组织、利益关系者和社区。



“ There are thousands of ways to build - we are just good at finding smarter and faster ways to do it.

Tan Sri Dato' Sri Barry Goh
Chairman

“ 建造的方法有数千种，而我们只是更擅长于发掘更精明和更快捷的建造方法。

主席
丹斯里拿督斯里吴明璋

OUR LISTING JOURNEY:

SMALL INROADS, BIG GROWTH

The BGMC Group was founded with a mission to pursue sustainable engineering models in a competitive, resource-heavy sector. Our unique value-creation processes under the Qube System have led to steady growth over unpredictable economic cycles and we intend to continue excelling at finding smarter, more efficient ways to build. After a successful streak of project deliveries for premiere Malaysian developers and government agencies, including the high profile refurbishment of the Bukit Jalil National Sports Complex into Kuala Lumpur Sports City, we are now ready for bigger things.

We stand today as a builder of good reputé positioned to make our mark beyond Malaysian shores. On the back of a solid trajectory of growth, the Group listed on The Stock Exchange of Hong Kong Limited (HKEX) on 9 August, 2017. Our successful listing in Asia's financial centre places us at an advantage to leverage the Belt and Road Initiative, paving the way into key Southeast Asian markets for accelerated growth. Concession & Maintenance will be a priority in coming years to sustain long-term cash inflow. Meanwhile, we will be increasing our assets through acquisition of more advanced machinery and technology. We will also be strengthening our portfolio through collaboration, partnership agreements, or merger and acquisition.

Our successful listing in Asia's financial centre will fuel accelerated growth.

主动出击，竿头直上

璋利集团成立的使命，旨在竞争激烈以及资源密集型的行业中追求永续经营的工程模式。我们的 Qube 系统有着独特的价值创造过程，引领着公司在不可预测的经济周期内稳步成长。但我们并不会因此安于现状，而是继续地研发更精明、更有效的建造方法。在成功交付一系列为马来西亚主要开发商和政府机构的工程项目之后，如整修武吉加里尔国家综合体育馆成为吉隆坡体育城，我们现在已经准备好承接更大的使命，迎接更大的挑战。

今天，璋利已是马来西亚一家声誉良好的建设服务公司。而接下来我们将放眼世界，在马来西亚以外的地方留下我们企业的烙印。顺着公司稳健成长的轨迹，璋利成功于 2017 年 8 月 9 日在香港联合交易所有限公司（“联交所”）主板上市。成功晋升成为亚洲金融中心的一分子，让我们有机会藉着中国主导的“一带一路”倡议，铺展迈进中国以及东南亚主要市场的道路，加速公司的发展。未来几年，我们将视特许经营权和资产管理为公司发展的核心业务，为公司稳定的长期现金流入提供保障。同时，我们将购置更先进的机器和技术提升公司资产实力。我们亦会通过寻求合作、签订合作伙伴协议或并购的方式来壮大公司版图。

我们在亚洲金融中心成功上市有助于推动公司加速成长。



SMALL VICTORIES, BIG EXPANSION

Our progression from establishment to listing on the Main Board of HKEX in 2017 has been a journey of a thousand steps. Continuous improvements in how we build and operate have enabled BGMC to adapt quickly, seize new opportunities and competitively address increasing client demands. By sowing seeds of consistency, we cultivate long-term value and sustainable growth.

In anticipation of new and sustained infrastructure spending in Malaysia as well as emerging markets, we have begun building track records for Concession & Maintenance projects. This strategy is expected to generate recurring revenue streams for the long term.

Funds from our listing will power expansion into our intended markets and raise our capacity to undertake more complex projects. Our post-listing position will also be advantageous as we enter new partnerships.

As a responsible organization, we look after the interests of all stakeholders. Sustainability and ethical practices are in our DNA thanks to our Green Ocean Builder philosophy.

Our people remain the key drivers of our performance and value-creation processes. Each year, thousands of hours are invested in human capital. Our SOLID Values unite us - aligning personal with organizational goals to foster integration across all business segments.

Moving forward, we will continue capitalizing our strengths and stronger position to deliver 'always better' solutions, expand our territories and prepare a sustainable future.

Tan Sri Dato' Sri Barry Goh
Chairman

鱼跃龙门，阐扬光大

公司从成立到2017年在香港联交所主板上市，就像一条万里长征的路。我们不断地改进建设模式和经营方式，让璋利能快速地适应市场，抓住新的商机，并保持竞争优势以满足日益增长的客户需求。因为撒下了“坚持”的种子，我们如今才能收割企业的长期价值和可持续发展这些果实。

基于对马来西亚和新兴市场在基建项目的新投入以及长期发展的期盼，我们已开始构建我们在特许经营权和资产管理项目领域的基础和业绩。这一策略预计会为公司提供长期稳定的经常性收入来源。

而上市所筹得的资金，将推动公司扩展至其他领域，并提升我们自身的实力以承接庞大和更复杂的工程项目。另外，上市后的定位也对我们在寻求新的合作伙伴关系时更加有利。

作为一个负责任的企业，我们有义务去维护所有利益相关者的利益。而在“绿海建设商”理念的熏陶下，永续经营与道德规范的实践已在我们企业内根深蒂固。

璋利的员工是公司的绩效和价值创造过程的关键驱动力。每年，我们都会投入大量的资源以便能提升公司的人力资本。公司的SOLID价值观让我们能够团结一致，它将员工个人的目标和组织的目标结合，并促成所有业务部门的整合。

放眼未来，我们将继续利用我们的强项和在行业内的地位优势为客户提供“总是更好”的解决方案，扩大我们的版图，并持续未来的发展。

主席
丹斯里拿督斯里吴明璋



SMALL BEGINNINGS TO BIG STRIDES

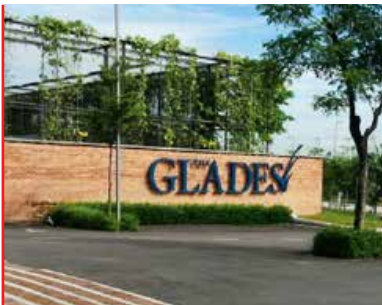
1996

Established as a construction services company.



1998 - 2010

Specialized in building energy substations and underground cabling systems for Malaysia's national utilities company.



2011

Awarded first two of numerous build contracts by Sime Darby Property Berhad.



2012

Entered a concession agreement with the Malaysian Government and Universiti Teknologi Mara (UiTM) to complete a new campus under a Build, Lease, Maintain and Transfer (BLMT) model.



2014

- Completed numerous projects for Sime Darby Property Berhad.
- First high-rise building out of Klang Valley - D'Pristine @ Medini, Iskandar, Johor, Malaysia.
- Awarded the MOSHPA Gold Award for Excellence in Occupational Safety and Health 2014.



2015

- Awarded largest high-rise project in contract sum by Sime Darby Property Berhad.
- Completed and handed over new campus to UiTM.
- Awarded the CIDB Quality Assurance High-Scorer Award for The Ensemble project.
- Awarded the MOSHPA Gold Award for Excellence in Occupational Safety and Health 2015.



2017

- The Group successfully listed on the Main Board of HKEX.
- Completed refurbishment works for Kuala Lumpur Sports City, Bukit Jalil, Malaysia.
- Completed construction for Sime Darby Property Berhad's The Mahogany apartments.
- Completed construction of V-Residensi 2 apartments.
- Awarded the High CLASSIC Achievement Award for the SUCI project.

千里之行，始于足下

1996

璋利正式创立，成为一家建设工程服务公司。

1998 - 2010

致力于为马来西亚公共设施机构建设能源变电站以及地下电缆系统。

2011

获得森那美产业公司的两项建筑工程合约，是璋利和森那美产业长期合作的开始。

2012

与马来西亚政府以及玛拉工艺大学签订特许经营权协议以“建设-租赁-维护-移交” (BLMT) 的承包模式建设大学新校园。

2014

- 完成森那美产业公司的多项建筑工程项目。
- 建设璋利在巴生谷地区外的第一幢高层建筑——位于马来西亚柔佛州依斯干达经济特区的 D'Pristine @ Medini 大楼。
- 荣获马来西亚国家职业安全与健康协会 (MOSHPA) 颁发的职业安全与健康 2014 年度国家级金奖。

2015

- 获得森那美产业公司合同额最大的高层建筑项目。
- 完成并成功交付玛拉工艺大学新校园。
- The Ensemble 项目荣获马来西亚建筑工业发展局 (CIDB) 颁发的“质量保证奖 (高分奖)”。
- 荣获马来西亚国家职业安全与健康协会 (MOSHPA) 颁发的职业安全与健康 2015 年度国家级金奖。

2017

- 在香港联交所主板成功上市。
- 完成位于马来西亚武吉加里尔的吉隆坡体育城整修工程项目。
- 完成森那美产业公司的 The Mahogany 公寓工程项目。
- 完成 V-Residensi 2 公寓项目。
- SUCI 项目荣获建筑品质评估系统 (QLASSIC) 卓越成就奖。

OUR CORE BUSINESSES

BGMC's wide technical capabilities are supported by our Qube System and implemented by experienced on-site and off-site teams who turn our clients' initial plans into high-value, high-quality and high-function constructions. Bolstered by years of experience and successes in fulfilling contracting expectations for high-profile property developers and government-linked corporations, BGMC has developed expertise across a diverse set of core businesses.

核心业务

璋利能成为行业的翘楚，拥有全面的技术实力，全赖于 Qube 系统的支持，以及一群有经验的项目团队在现场的执行与后方的支援，把客户的初始计划转化成价值高、质量好及功能性强的建筑物。凭借多年通过核心业务积累经验以及成功满足每一个客户，包括高端产业开发商和政联企业对项目的预期目标，璋利已经发展成为行业的巨头之一。



CONCESSION & MAINTENANCE
特许经营权和资产管理

KEY OPERATIONS

BUILD, LEASE, MAINTAIN & TRANSFER (BLMT) MODEL

BUILD, OPERATE & OWN (BOO) MODEL

BUILD, OPERATE & TRANSFER (BOT) MODEL

主要业务

建设 - 租赁 - 维护 - 移交 (BLMT) 承包模式

建设 - 运营 - 拥有 (BOO) 承包模式

建设 - 运营 - 移交 (BOT) 承包模式

PROVEN EXPERIENCE

in complex, large-scale public facilities projects

成功实践大型公共设施的建设项目

24/7 ON-SITE maintenance teams

一周7天全天候现场待命的维护团队

Facilitating RENEWABLE ENERGY

推动可再生能源



UiTM CAMPUS, SELANGOR

In 2015, we successfully completed delivery of a UiTM campus using the BLMT model.

雪兰莪 - 玛拉工艺大学新校园

2015年，我们成功以建设、租赁、维护、移交 (BLMT) 的承包模式完成及交付玛拉工艺大学校园的项目。



OUR CORE BUSINESSES

Concession & Maintenance

特许经营权和资产管理

CONTRIBUTING TO NATION-BUILDING

Our business model mix, lean operating methods, highly specific management skills, resources, and innovations enable our public sector clients to construct assets with minimal risk. In turn, we gain sustainable revenue streams through long-term concession agreements to diversify and grow. Moving forward, we are taking our operations further into national infrastructure and utilities projects with a focus on renewable energy generation. In addition to supporting nation-building, our business models contribute to a sustainable future for all.

为国家建设贡献力量

我们的业务模式组合、精益的营运方法，高度专业的管理技巧、公司资源和创新思维让公共领域客户能以最低的风险建设国家资产。而我们则通过与公共领域客户签订长期的特许经营协议获得持续收入，让公司迈向多元化和成长。展望未来，我们将把业务进一步升级，重点推广主导可再生能源的国家基建和公共设施项目。除了支持国家建设之外，我们的经营模式也将为人类的可持续发展未来做出贡献。



With decades of technically demanding energy infrastructures under our belt, we are poised to fuel growing renewable energy demands.

回顾过去数十年来的业绩，我们完成了多个高技术规格的能源基建项目，我们深信我们可以应付市场对可再生能源日趋增长的需求。



OUR CORE BUSINESSES

核心业务

BUILDING & STRUCTURE
楼宇和结构工程

KEY OPERATIONS

LOW-RISE BUILDINGS
HIGH-RISE BUILDINGS
RESIDENTIAL,
COMMERCIAL &
INDUSTRIAL

主要业务

低层建筑
高层建筑
住宅、商业和工业建筑

CLIENT GOALS MET
for all projects undertaken

承包的所有工程项目皆达成客户预期目标

IBS COMPONENTS OPTIMIZED
in all our constructions

善于利用工业化建筑系统及材料

MILLIONS SAVED
through value engineering, an integral component of the Qube System

通过 Qube 系统核心之一，优化工程，从而降低造价



KUALA LUMPUR SPORTS CITY

Our strong operational integration delivers time certainty even for the most challenging projects. Round-the-clock construction and tight coordination between site work units and relevant authorities ensured all refurbishment works were completed in time for the Kuala Lumpur SEA Games 2017.

吉隆坡体育城

我们强大的综合运营能力让我们即便在面对最具挑战的项目的时候仍能确保按时交付。这尤其体现在吉隆坡体育城的整修项目上。全赖于我们的现场施工团队和政府相关部门的紧密配合以及昼夜不停地施工，才能确保所有的整修工程都及时完成，顺利举办 2017 年吉隆坡东南亚运动会。



OUR CORE BUSINESSES

Building & Structure 楼宇和结构工程

PROVIDING OUR CLIENTS WITH CERTAINTY

Any builder can construct a building given the time, capital, materials, and manpower. Optimizing these variables to give our clients certainty in delivering their projects and buildings safely, on-budget and on time is where BGMC bests others in its class.

确保客户安心

只要投入时间、资金、资源和人力，任何建设商都可以建造一座大楼。而璋利则是通过优化这些变量，让客户安心，准确无误、安全且按预算地准时交付项目。在同行中，我们是独领风骚。



THE GLADES, SELANGOR

In 2014, we completed various challenging projects within shortened time periods for Sime Darby Property Berhad.

雪兰莪 - THE GLADES

2014年，我们为森那美产业公司在极短的限期内完成了多项具有挑战性的建筑工程项目，其中就包括雪兰莪州的 THE GLADES。



MSM SUGAR REFINERY WAREHOUSE, JOHOR

The construction of our maiden industrial facility has allowed us to grow our capabilities and will establish a new record for BGMC to build specialized industrial facilities in the future.

柔佛 - MSM 炼糖厂仓库

这是我们首次承包工业设施的项目，让我们的多元化能力得以提升，为璋利未来建造专业化工业设施的业务打下基础。



OUR CORE BUSINESSES

Building & Structure 楼宇和结构工程

SETIA SPICE HOTEL, PENANG

Over the years, we have solidified our reputation among Malaysia's leading developers as a versatile, capable builder. This has opened up opportunities to make our mark within iconic developments such as the Subterranean Penang International Convention & Exhibition Centre.

檳城 - SETIA SPICE 酒店

多年来，璋利在马来西亚著名的开发商之中作为有实力且能力全面的建设商，已在行内奠定了良好商誉。这也让我们有机会获得一些具有标志性的发展项目，如参与承建檳城国际地下会展中心 (Spice) 项目等。



SETIA SKY SEPUTEH, KUALA LUMPUR

For the 37-storey luxury high-rise project, we improved upon previously deployed technologies and engineering modes to realize the time and cost objectives of our clients.

吉隆坡 - SETIA SKY SEPUTEH 公寓

Setia Sky Seputeh 是一幢37层高的豪华公寓，我们对公寓原有的科技和工程模式配置进行升级，实现客户期盼的时限和成本目标。



D'PRISTINE @ MEDINI, ISKANDAR, JOHOR

D'Pristine is one example of BGMC's from-the-ground-up value engineering. Our engineers devised a compact piling system with a higher load-bearing capacity which costs several million less than the initial design.

柔佛伊斯干达经济特区 - D'PRISTINE @ MEDINI

D'Pristine 是璋利其中一个从基础开始建造且充分运用优化工程法的代表性项目。我们的工程师成功制定了一套承重能力更高且更具经济效益的打桩系统，造价对比初始设计更是降低了数百万令吉。



BANDAR AINSDALE, NEGERI SEMBILAN

Critical delivery timelines require efficient modes of construction and nimble project management. For Bandar Ainsdale, we worked within a short time window; applying our Qube System to deliver on schedule.

森美兰 - BANDAR AINSDALE 城镇

高效的建设模式和灵活的管理方式对于项目能否准时交付至关重要。在执行 Bandar Ainsdale 城镇项目期间，我们需要在极短的时间内完成。而正是 Qube 系统的应用让我们如愿按时交付。

OUR CORE BUSINESSES

核心业务

EARTHWORK & INFRASTRUCTURE
土方工程和基础设施

KEY
OPERATIONS

SITE CLEARING
BUILDING PLATFORM
PREPARATION
INFRASTRUCTURE
INSTALLATION

主要业务

清理工地
建造建设平台
安装基础设施

READY
FLEET
of modern heavy
machinery

现代化的重型
机械，随时蓄
势待发

Experience &
expertise for
**LARGE-
SCALE SITES**

处理大型工地
的经验以及专
业知识

Capable of
handling
**BIG EXCAVATION
VOLUMES**

大体量土方的
处理能力



OUR CORE BUSINESSES

Earthwork & Infrastructure

土方工程和基础设施

BUILDING VALUE FROM THE GROUND UP

At BGMC, we believe that value creation starts at the very foundations. Planning and pre-design takes into account the unique challenges of each project we undertake as well as the civil engineering solutions we can harness to reduce inefficiencies and increase a project's value.

We own and operate a modern fleet of machinery capable of moving large excavation volumes. Owning lets us quickly deploy our fleet to stay on schedule.

我们所拥有的现代化机械舰队能运载大体量的土方工程，让我们能够快速部署，确保工程如期进行。

从基础抓起 创造价值

在璋利，我们相信价值的创造建立在坚实的根基上。我们的项目规划和前期设计，都会充分考虑到所承包项目的独特性以及所有我们能运用的土木工程解决方案，以提高效率和项目价值。



Carrying out bulk earthworks presents unique challenges. As with all areas of construction, even small changes like rerouting transportation can speed up on-site activity. BGMC's experienced site personnel can optimize machinery and logistics for projects of any scale.

开展大规模的土方工程是一项独特的挑战。与其他领域的工程一样，即便是像改换运输线路这种小细节的变化，亦能加快工地的施工进度。璋利的工地主管凭借丰富的经验，有能力优化任何规模的项目的机械操作和物流管理。

OUR CORE BUSINESSES

核心业务

MECHANICAL & ELECTRICAL
机电工程

ALYA SALES GALLERY
(FORMERLY KLGCC RESORT),
KUALA LUMPUR

BGMC's capabilities span from building the infrastructure to installing user-friendly equipment according to our client's specifications.

We apply value engineering to optimize functionality, safety and efficiency of M&E components to lower initial and maintenance costs.

吉隆坡 - ALYA 销售展厅
(原 KLGCC 高尔夫俱乐部)

璋利的职能涵盖范围广泛：
从建设基础设施到安装应客户需求
定制化的用户友好设备无一不全。

我们应用优化工程法优化机电设
施组件的功能、安全性和效率，
降低初始成本和维修成本。



KEY OPERATIONS

INSTALLATION OF M&E SERVICES

SMART BUILDING SYSTEMS

BUILDING ELEVATOR SYSTEMS & SERVICES

主要业务

安装机电工程服务

智能大厦系统

建设电梯系统服务

INNOVATING VALUE

with efficient use of components, cost & time

有效地运用组件、成本和时间来创造价值

ECONOMY IN CONSTRUCTION

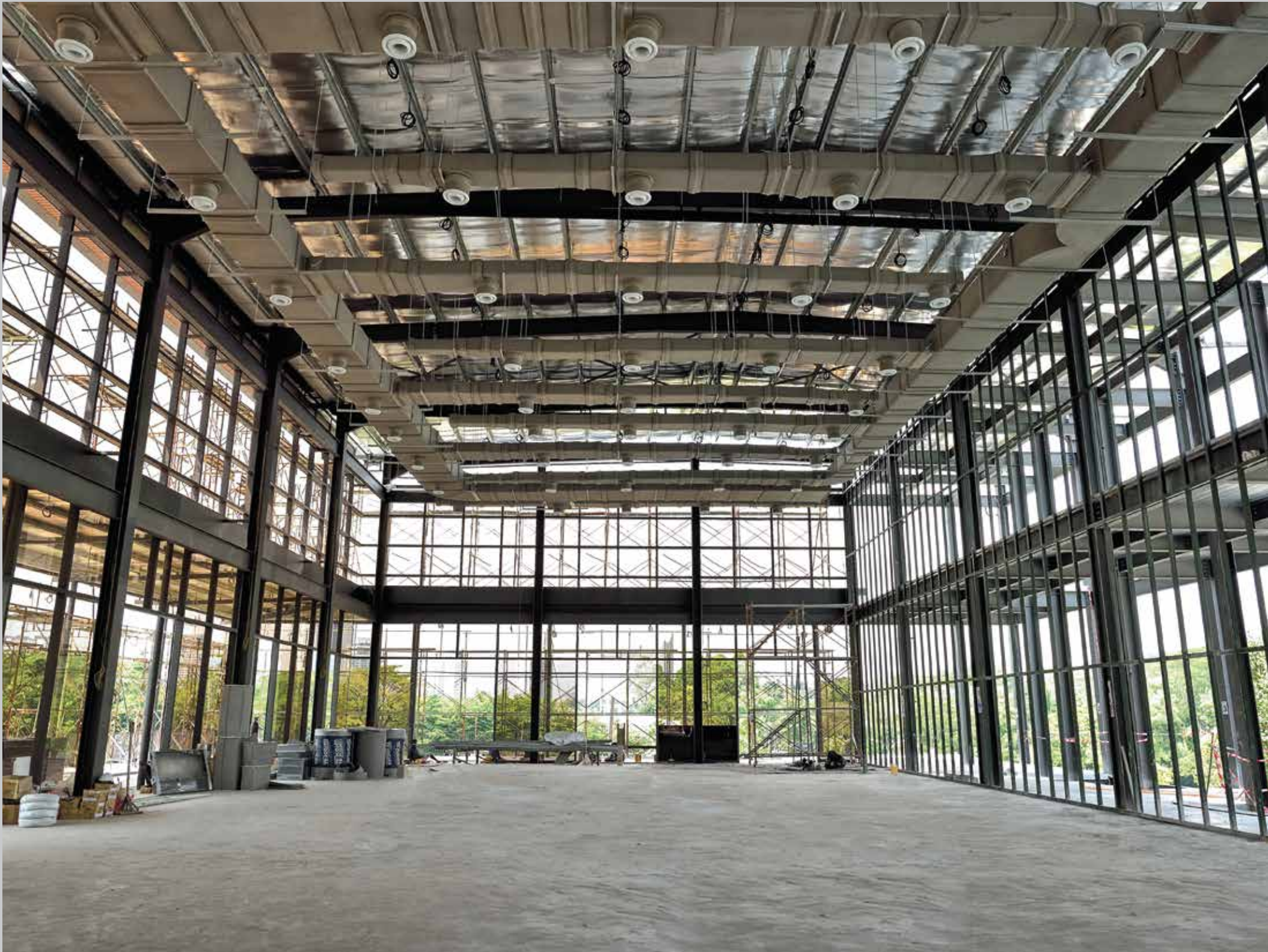
while meeting safety & functional specifications

符合安全指标和各种功能规格的同时提高工程的经济效益

ECONOMY IN MAINTENANCE

throughout a building's life cycle

自始至终贯彻造就经济实惠的建筑维护



OUR CORE BUSINESSES

Mechanical & Electrical
机电工程

INNOVATING VALUE
THROUGH ENGINEERING

We engineer building systems that create economy in construction and resource consumption for clients. Through value engineering, we are able to generate big gains in form and function while eliminating unnecessary time, materials and costs.

工程的
价值创新

我们设计的建设系统能为客户的工程项目提高经济效益与节约资源。有了优化工程法，我们能创造更大收益，同时消除不必要的时间、资源和成本浪费。



KINGSLEY HILLS,
SELANGOR

Our M&E capabilities include installation, operation and maintenance of home lift systems.

雪兰莪 -
KINGSLEY HILLS 皇岭山
我们的机电工程职能涵盖安装、操作、维护家居电梯系统。

MELAWATI MALL,
KUALA LUMPUR

Mechanical and electrical infrastructure planning and installation for buildings with high power demands such as shopping malls are optimized through value engineering.

吉隆坡 - MELAWATI 商场
我们应用优化工程法减低高耗能建筑（如购物中心等）机电基础设施的规划和安装。



OUR CORE BUSINESSES

核心业务

ENERGY INFRASTRUCTURE
能源基础设施

ENERGY SUBSTATIONS

Our expertise in optimizing energy transmission and distribution systems have made us a reliable partner for the national utilities provider and leading independent power producers.

能源变电站

我们专于优化能源输配系统的优势，让我们成为国家能源供应商和主要独立电力生产商的可靠合作伙伴。

KEY OPERATIONS

ENERGY SUBSTATIONS
UNDERGROUND
CABLING SYSTEMS
SOLAR POWER PLANTS

主要业务

能源变电站
地下电缆系统
太阳能发电厂

MEDIUM & HIGH VOLTAGE
substation capabilities

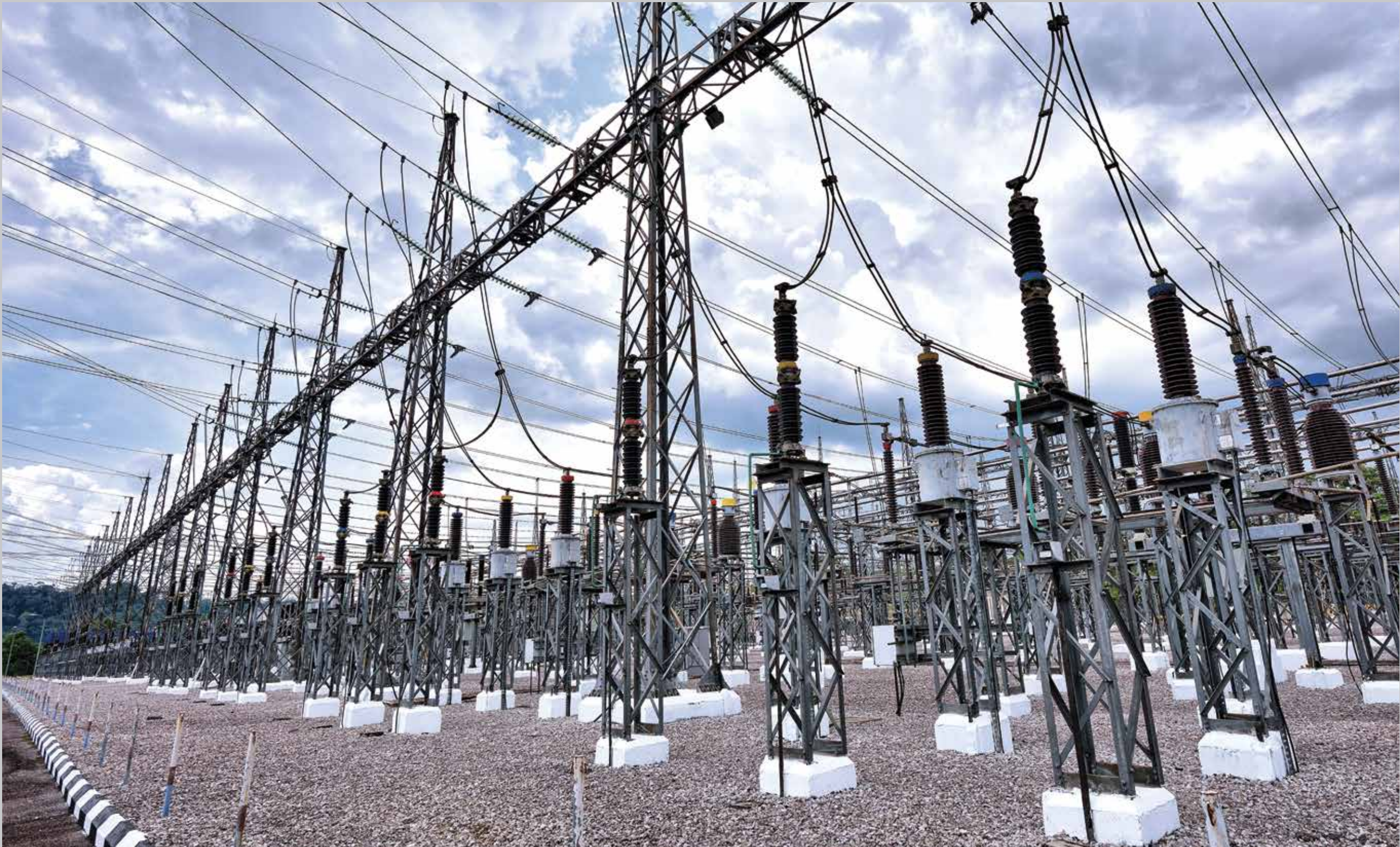
承接中高电压
变电站工程

Uncompromised construction safety in
HIGH-TRAFFIC AREAS

重视高交通流量区的建筑安全

Systems optimized with equipment & cables from
REPUTABLE MANUFACTURERS

使用信誉良好制造商供应的设备和电缆以提升系统质量



OUR CORE BUSINESSES

Energy Infrastructure
能源基础设施

POWERING EFFICIENCY IN ENERGY SOLUTIONS

We built our first energy substation for Malaysia's national utilities provider in 1998. Since then, we have worked on energy-related infrastructures of varying complexities. Whether it's building specialized facilities or EPCC of medium and high voltage energy infrastructures, we are able to fulfil all technical requirements and standards for safety while raising efficiencies.

提高能源解决方案的效率

1998年，我们为马来西亚国有能源供应商建造了我们的第一座能源变电站。自此，我们就开始钻研各种复杂的能源相关基础设施的建设。无论是专业设施或是中高压能源基础设施的工程总承包 (EPCC) 项目，我们都能在提高效率的同时，符合所有的技术要求和安全标准。

We are realizing our strategic move into renewable energy solutions by strengthening our EPCC offerings to encompass grid-connected solar energy infrastructures.

我们落实可再生能源解决方案的战略转移，在工程总承包的提案中纳入连接电网与太阳能的基础设施。



BGMC is one of the few contractors in its class with energy substation and underground cabling capabilities.

璋利已是同类型承包商中少数拥有承包变电站和地下电缆项目的承包商之一。



AWARDS & CREDENTIALS

璋利荣誉

SMALL STEPS,
BIG ACCOMPLISHMENTS

Our awards and credentials for quality and safety are industry-recognized and endorsed by the Construction Industry Development Board (CIDB), a statutory body under the Ministry of Works Malaysia. BGMC is committed to take every small step to safeguard the integrity of our business practices and processes to pave the way for bigger achievements in the future.

累足成步，
登峰造极

我们在质量和安全方面获得的所有奖项以及各类证照，都是由马来西亚工程部的法定机构——马来西亚工业发展局（CIDB）专业认证的。璋利承诺，我们将兢兢业业，维护我们经营方式的良好信誉，为迈向更好的未来与成就铺平道路。





**THERE ARE THOUSANDS
OF WAYS TO BUILD -
WE ARE JUST GOOD AT
FINDING SMARTER AND
FASTER WAYS TO DO IT.**

TAN SRI DATO' SRI BARRY GOH
Chairman



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